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## Dirty Tricks



used by  
**Union Organizers**

Know the opposition. Here are just a few of the underhanded tactics you can expect from union organizers.

- 1) Union reps promise employees that specific managers and supervisors will be fired if the union wins the election.
- 2) Union reps file false charges with the NLRB at your expense and attempt to get the union in without an election.
- 3) Union reps deceive management into looking at union authorization cards. This will get the union legally recognized as the bargaining agent without a fair election.
- 4) Union reps send union organizers to hire on as employees and work internally to create disharmony in the workplace.
- 5) Telling employees they cannot lose wages and benefits in negotiations.
- 6) Intimidation tactics against anyone who opposes the union drive.
- 7) Using rumors to confuse and erode company support.
- 8) Notify banks and lending institutions that the target company is in a labor dispute or violating the law.
- 9) Make unrealistic and irresponsible promises of increased wages and benefits.
- 10) Running a stealth campaign, deceiving management that there is not enough support for the union.
- 11) Financially reward certain employees in order to buy their support.
- 12) Sabotage company equipment and machinery or employee property.
- 13) Send letters to customers falsely accusing the company of engaging in illegal or unfair practices.
- 14) Promise employees they will never sign a contract or go on strike without their full and complete approval.
- 15) Cutting side deals with supervisors to help the union organizing effort.